

Solimar Systems and RISO Announce their Strategic Partnership to Provide Customers with Enhanced Workflow Processes for Digital Inkjet Printing

RISO is now a North American reseller of the Solimar Chemistry™ Platform

28 January 2022 - [Solimar Systems, Inc.](#), provider of leading workflow solutions for print production and digital communications, has confirmed a new partnership with [RISO Inc.](#), specialists in unique technologies for paper-based communication. The collaboration provides printers in the transactional industry with a streamlined path to onboard new print technology, while optimizing and automating workflow processes using RISO products.

Margaret Curry, Senior Manager, Major Accounts at RISO said: “The versatility of Solimar workflow solutions and easy integration with existing processes and technologies allows us to offer customers the best individual solution or solutions to fit their needs, maximize output and increase their production efficiencies. We are excited to have the Solimar team and look forward to a continued partnership.”

The partnership will deliver new and existing RISO customers with improved customer experience from first contact through to the purchasing or upgrade experience and post-sales support. RISO is an authorized reseller in North America of the modular Solimar Chemistry™ platform that provides automation, optimization and workflow solutions.

RISO inkjet printers continuously produce cold, flat, and dry output at up to 320 images-per-minute, delivering consistent output quality that makes them the perfect solution for transactional print and mail applications. When combined with Solimar workflow products, they create efficient, high-performance solutions that enable customers to maximize their Return on Investment (ROI).

“We've enjoyed working with RISO for years and have many mutual customers,” said Mary Ann Rowan, Solimar Chief Experience Officer. “This expanded partnership will help streamline productivity, develop automation, and, ultimately, drive time and cost efficiencies for a wide variety of production print environments.”

About RISO Inc.

RISO strives to create fundamentally unique new technologies in paper-based communication through an approach that emphasizes productivity, cost containment, and versatility. Every product manufactured delivers these benefits in a balance that offers the ideal solution to our customers.

The company carries on a tradition of caring for the world at large through our environmental and community support programs. Just as we are committed to delivering the ideal products and service, we strive to be an ideal corporate citizen in every country in which we conduct business.

About Solimar Systems®



Solimar Systems enables organizations around the globe to onboard, make ready, enhance, manage and deliver print and digital communications.

As an early adopter of the PDF output format, our [Chemistry™ platform](#) optimizes and drives a variety of print and electronic workflows including transactional and direct mail printing, accessibility, archive services, digital delivery and secure communications.

Celebrating 30 years in 2021, Solimar continues to deliver critical infrastructures to the high-volume digital printing industry. Our clients' case studies and testimonials demonstrate our significant ROI and world-class support.

Vimeo RISO/Solimar video: <https://vimeo.com/327316870>

Image for PR: https://drive.google.com/file/d/1lr89a932fY_fyXaYdCYpYGanMNYieHIX/view?usp=sharing

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